1	UNITED STATES DISTRICT COURT			
2	NORTHERN DISTRICT OF CALIFORNIA			
3	MINTEL LEARNING TECHNOLOGY,			
4	Plaintiff(s), No. C 06-7541 PJH			
5	v. CASE MANAGEMENT_			
6	AND PRETRIAL ORDER  BEIJING KAIDI EDUCATION &  TECHNICLO ON DEVELOPMENT CO. 14-1			
7	TECHNOLOGY DEVELOPMENT CO., et al.,			
8	Defendant(s)/			
9	Good cause appearing, the court hereby adopts the case management statement of the			
10	parties except as modified by the following:			
11	PRETRIAL SCHEDULE			
12	JURY [x] COURT []			
13	TRIAL LENGTH: No more than <b>12</b> days.			
14	PRETRIAL CONFERENCE DATE: April 16, 2009, at 2:30 p.m.			
15 16	DISPOSITIVE MOTIONS (Only one summary judgment motion per party is permitted withou leave of court) TO BE FILED BY: 12/3/08; Opposition filed by 12/17/08; Reply filed by 12/24/08 with a hearing to be held on January 14, 2009 at 9:00 a.m.			
17	NON-EXPERT DISCOVERY CUTOFF: September 19, 2008.			
18	DISCLOSURE OF EXPERTS (retained and non-retained): October 3, 2008.			
19	REBUTTAL: October 17, 2008			
20	EXPERT DISCOVERY CUTOFF: October 31, 2008.			
21 22	DISCOVERY LIMITATIONS: Interrogatories: Requests for Documents: Depositions: Requests for Admissions:			
23	DISCOVERY DISPUTES REFERRED TO MAGISTRATE JUDGE AFTER MOTION IS FILED.			
24	LAST DAY TO AMEND PLEADINGS: no later than 90 days before fact discovery cutoff date			
25	a motion or a stipulation must be filed.			
26	[] SETTLEMENT CONFERENCE with Magistrate Judge during, , or as soon thereafter as is convenient for the assigned judge.			
27	[x] REFERRED TO ADR FOR Mediation to be completed within 5 months.			
28	[] Certification of interested entities or persons (L.R. 3-16) to be filed in 10 days.			
	ADDITIONAL ORDERS:			

PRETRIAL INSTRUCTIONS

# 

#### A. PRETRIAL MOTIONS

1. All dispositive motions are heard **no later than 120 days before trial**, unless leave of court is obtained for another deadline.

2. Only **one** summary judgment motion may be filed by each side, absent leave of court. Leave of court may be sought if multiple parties comprise one or both sides. Leave of court may be obtained by filing a motion for administrative relief pursuant to Civ. L. R. 7-11, or by requesting a case management conference or informal telephone conference.

3. **Separate** statements of undisputed facts in support of or in opposition to motions for summary judgment shall NOT be filed. <u>See</u> Civil L. R. 56-2. The parties may file a truly **joint** statement of undisputed facts only if all parties agree that the facts are undisputed.

4. Each party filing or opposing a motion shall also serve and file a proposed order which sets forth the relief or action sought and a short statement of the rationale of decision, including citation of authority that the party requests the court to adopt. The failure of a party to file an opposition to any motion shall constitute a consent to the granting of the motion.

5. Footnotes in briefs appearing in smaller than the 12-point font required for the text, will be stricken, see Civil L. R. 3-4(c)(2), as will footnotes that are so numerous as to be clearly designed to defeat the page limits found at Civil L. R. 7-2 - 7-4.

6. Motions pursuant to <u>Daubert v. Merrill Dow Pharmaceuticals, Inc.</u>, 509 U.S. 579 (1993), challenging the reliability of expert testimony, may be noticed for hearing on the date dispositive motions will be heard or on any available hearing date up to and including the date of the final pretrial conference. Irrespective of the hearing date, the briefs shall be filed in accordance with Civil L. R. 7-2 - 7-5, on a 35-day briefing schedule.

7. Briefing schedules for motions that are specifically set by the court may not be altered by stipulation; rather the parties must obtain leave of court.

8. Motions *in limine* are limited to motions to exclude specific items of evidence on a ground and upon such authority as would be sufficient to sustain an objection to such evidence at trial. The court will not generally consider a motion presenting a purely legal issue in the quise of a motion *in limine*.

9. Discovery motions will be referred to a Magistrate Judge for resolution. The words "Discovery Matter" shall appear in the caption of all documents relating to discovery to insure proper routing.

10. Confidential and/or sealed documents shall be handled in accordance with this court's standing order and Civil L.R. 79-5, both of which the parties shall consult before moving for a protective order or requesting a sealing order. Requests to seal documents used in conjunction with dispositive motions are rarely granted and then only upon a showing of the most compelling of reasons.

## B. FINAL PRETRIAL CONFERENCE

1. Each party shall attend personally or by counsel who will try the case.

2. **Not less than forty (40) calendar days** prior to the pretrial conference, all counsel and/or parties shall meet and confer regarding preparation of the joint pretrial statement.

1	<ol> <li>Not less than thirty (30) calendar days prior to the pretrial conference, counse</li> </ol>			
2	and/or parties shall			
3	a.	Serve and file a <b>joint</b> pretrial statement. (Separately filed statements will not be accepted by the court and monetary sanctions will be imposed upon the party failing to cooperate in the preparation of a joint statement).		
5		The pretrial statement shall include the disclosures required by Fed. R. Civ. P. 26(a)(3) as well as the following:		
6		(I) A brief description of the substance of the claims and defenses		
7		which remain to be decided.  (ii) A detailed statement of all relief sought, itemizing all elements of		
9		damages claimed.  (iii) A statement of all relevant undisputed facts to which the parties will stipulate for incorporation into the trial record without the		
10		necessity of supporting testimony or exhibits.  (iv) A statement of all relevant disputed facts which remain to be decided.		
11		<ul> <li>(v) A statement of stipulations requested or proposed.</li> <li>(vi) A brief statement of disputed points of law concerning liability and</li> </ul>		
12		relief. Legal argument on these points shall be reserved for the trial briefs.		
13		(vii) A statement of whether bifurcation or a separate trial of specific issues is feasible and desired.		
14		(viii) A statement summarizing the status of settlement negotiations and indicating whether further negotiations are likely to be productive.		
15	b.	Serve and file trial briefs (not to exceed 25 pages), which shall specify		
16		each cause of action and defense remaining to be tried along with a statement of the applicable legal standard (no opposition shall be filed);		
17 18	С	Serve and file motions in limine, which shall be contained in one document and shall not exceed 25 pages:		
19 20	d.	Serve and file a list of deposition excerpts for witnesses who will not testify in person, (specifying the witness, page and line references) and other discovery responses that will be offered at trial;		
21	e.	Serve and file a list of all witnesses to be called at trial, in person or by		
22		deposition, other than solely for impeachment or rebuttal, with a brief statement describing the substance of the testimony to be given;		
23	f.	Serve and file a numerical list of exhibits that will be offered as evidence in a party's case in chief in support of a claim or defense, with a brief		
24		statement describing the substance and purpose of each exhibit and the name of the sponsoring witness;		
25	g.	Exchange exhibits which shall be premarked with an exhibit sticke		
26 27	∌.	(example attached), <u>tabbed</u> and <u>in binders</u> . Plaintiff shall use numbers (1 2, 3, etc.) and defendant shall use numbers preceded by a letter (A-1, A-2 A-3, etc.). Additional parties shall also use a letter preceding numbers (B		
2 <i>1</i> 28		1, B-2, B-3, or C-1, C-2, C-3, etc.).		
20	h.	Submit two sets for jury trials and three sets for court trials of a premarked exhibits to the Clerk's Office (exhibits are not filed);		

- Serve and file any request regarding the treatment of confidential or sealed documents.
- j. Serve and file proposed joint voir dire questions and joint jury instructions for cases to be tried by jury;
- k. Serve and file proposed findings of fact and conclusions of law for cases to be tried by the court.
- I. Serve and file a proposed verdict form which contains no reference to submitting party.
- 4. No party shall be permitted to call any witness or offer any exhibit in its case in chief that is not disclosed in these pretrial filings without leave of court and for good cause.
- 5. **Not less than fifteen (15) calendar days** prior to the pretrial conference, counsel and/or parties shall serve and file any opposition to a motion *in limine*. No replies shall be filed. All motions shall be heard at the pretrial conference unless otherwise ordered. The parties shall not file separate objections, apart from those contained in the motions *in limine*, to the opposing party's witness list, exhibit list or discovery designations.

## C. JURY TRIAL

<u>Jury Selection</u> shall proceed as follows: The Jury Commissioner will summon 20 to 25 prospective jurors. The Courtroom Deputy will select their names at random and seat them in the courtroom in the order in which their names are called. Voir dire will be conducted of sufficient venire members so that six to eight will remain after all peremptory challenges and an anticipated number of hardship dismissals and cause challenges have been made.

The court will then take cause challenges and discuss hardship claims at side bar. The court will inform counsel which hardship claims and cause challenges will be granted, but will not announce those dismissals until the selection process is completed. Peremptory challenges will be made in writing and passed between counsel. The court will strike at one time those with meritorious hardship claims, those excused for cause, and those challenged peremptorily, and then seat the first six to eight people remaining in numerical order.

The attached <u>voir dire</u> questionnaire shall be given to the venire members and copies of the responses will be made available to counsel at the beginning of voir dire. Counsel shall submit a **joint set** of additional voir dire questions to be posed by the court. Any voir dire questions on which counsel cannot agree may be submitted separately. Counsel will be permitted brief follow-up voir dire after the court's questioning.

The following jury instructions from the Ninth Circuit Manual of Model Jury Instructions Civil (2007 Edition) shall be given absent objection: 1.0 - 1.4, 1.6 - 1.14, 1.18 - 1.19, 3.1 - 3.4. Counsel shall submit a **joint set** of case specific instructions using the Ninth Circuit Manual where appropriate. Do not submit duplicates of those instructions listed above. Any instructions on which counsel cannot agree may be submitted separately. Each instruction shall be typed in full on a separate page with citations to the authority upon which it is based **and** a reference to the party submitting it. A second blind copy of each instruction shall also be submitted omitting the citation to authority and the reference to the submitting party, but retaining the title of the instruction.

#### D. TRIAL SCHEDULE

The court's trial schedule is 8:30 a.m. to 1:30 p.m. with two fifteen-minute breaks, on Monday, Tuesday, Thursday and Friday.

### E. PROCEDURE FOR AMENDING THIS ORDER

No provision of this order may be changed except by written order of this court upon its own motion or upon motion of one or more parties made pursuant to Civil. L. R. 7-11 with a showing of good cause. Parties may file a formal brief, but a letter brief will suffice. The requesting party shall serve the opposing party on the same day the motion is filed and the opposing party shall submit a response as soon as possible but no later than three days after service.

If the modification sought is an extension of a deadline contained herein, the motion must be brought <u>before</u> expiration of that deadline. **The parties may not modify the pretrial schedule by stipulation.** A conflict with a court date set after the date of this order does not constitute good cause. The parties are advised that if they stipulate to a change in the discovery schedule, they do so at their own risk. The only discovery schedule that the court will enforce is the one set in this order.

IT IS SO ORDERED.

Dated: 12/10/07

PHYLLIS J. HAMILTON United States District Judge

<b>CONFIDENTIA</b>

1	<u>CONFIDENTIAL</u>				
2	JUROR QUESTIONNAIRE				
3					
4	Please fill out this form as completely as possible and print clearly. This will assist the judg and the lawyers in selecting a jury and will save time for them and for you. Because copies we be made for the attorneys and the judge, do not write on the back of any page. If you need				
5	more room, continue at the bottom of the page. Thank you for your cooperation.				
6	1. Your name:				
7	2. Your age:				
8	3. City in which you reside:				
9	4. If you have lived there for fewer than five years, where did you live before:				
10					
11	5.	Your place of birth:			
12	6. Your marital status: (circle one)				
13		single married separated divorced widowed			
14	7.	What is your occupation and how long have you worked in it? (If you are retired, please describe your main occupation when you were working).			
15		please describe your main occupation when you were working).			
16					
17					
18	8.	8. Who is (or was) your employer?			
19	9. If you have held this job for fewer than five years, describe your previous job:				
20					
21	10. If you are married, please list your spouse's occupation.				
22					
23	11.	If you have children, please list their ages and genders and, if they are employed, please			
24		give their occupations.			
25					
26					
27					
28					
	i i				

# Case 4:06-cv-07541-PJH Document 78 Filed 12/10/07 Page 7 of 8

	12. Please describe your education background:			
1	Highest grade completed:			
2		College and/or vocational schools you have attended:		
3				
4				
5				
6		Major areas of study:		
7	13.	Have you served in the military?		
8	14.	Have you ever had jury experience? No. of times?		
9		If yes: State/County Court Federal Court		
10		When?		
11		Was it a civil or criminal case?		
12		Did any of the juries reach a verdict?		
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
25				
26				
27				
28				
	i e			

ı	UNTED STATES DISTRICTED IN NORTHERN DISTRICT OF CALIFORNIA	H Capocument 78 Filed 12/10/ PLNTF EXHIBIT NO	Obate Admitted: 8 of 8
	Case #:	Date Admitted:	By: Deputy Clerk
	PLNTF EXHIBIT NO	By:	F =
	Date Admitted:	Deputy Clerk	
1	By:		UNITED STATES DISTRICT COURT
2	Deputy Clerk	UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA	NORTHERN DISTRICT OF CALIFORNIA Case #:
	UNITED STATES DISTRICT COURT	Case #:	PLNTF EXHIBIT NO
3	NORTHERN DISTRICT OF CALIFORNIA	PLNTF EXHIBIT NO	Date Admitted:
,	Case #:	Date Admitted:	By:
4	PLNTF EXHIBIT NO  Date Admitted:	By: Deputy Clerk	Deputy Clerk
5	By:		
٦	Deputy Clerk	UNITED STATES DISTRICT COURT	UNITED STATES DISTRICT COURT
6		NORTHERN DISTRICT OF CALIFORNIA	NORTHERN DISTRICT OF CALIFORNIA
	UNITED STATES DISTRICT COURT	Case #:	Case #:
7	NORTHERN DISTRICT OF CALIFORNIA	PLNTF EXHIBIT NO	PLNTF EXHIBIT NO
	Case #:	Date Admitted:	Date Admitted:
8	PLNTF EXHIBIT NO	By:	By:
_	Date Admitted:	Deputy Clerk	Deputy Clerk
9	By:		
ا ۱	Deputy Clerk	LINES OF THE DISTRICT COLUMN	LINUTED OTHER DISTRICT COLUMN
0		UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA	UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA
11	UNITED STATES DISTRICT COURT	Case #:	Case #:
' '	NORTHERN DISTRICT OF CALIFORNIA	DEFT EXHIBIT NO	DEFT EXHIBIT NO.
12	Case #:	Date Admitted:	Date Admitted:
_	DEFT EXHIBIT NO	By:	By:
13	Date Admitted:	Deputy Clerk	Deputy Clerk
	By:		
4	Deputy Clerk		UNITED STATES DISTRICT COURT
		UNITED STATES DISTRICT COURT	NORTHERN DISTRICT OF CALIFORNIA
15		NORTHERN DISTRICT OF CALIFORNIA	Case #:
16	UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA	Case #: DEFT EXHIBIT NO.	DEFT EXHIBIT NO
וטו	Case #:	Date Admitted:	Date Admitted:By:
ا 17	DEFT EXHIBIT NO	By:	Deputy Clerk
'	Date Admitted:	Deputy Clerk	Deputy Clerk
18	By:		
.	Deputy Clerk		. UNITED STATES DISTRICT COURT
19		UNITED STATES DISTRICT COURT	NORTHERN DISTRICT OF CALIFORNIA
		NORTHERN DISTRICT OF CALIFORNIA	Case #:
20	UNITED STATES DISTRICT COURT	Case #:	DEFT EXHIBIT NO
	NORTHERN DISTRICT OF CALIFORNIA	DEFT EXHIBIT NO	Date Admitted:
21	Case #:	Date Admitted:	By:
22	DEFT EXHIBIT NO.  Date Admitted:	By: Deputy Clerk	Deputy Clerk
	By:	Бершу Стетк	
23	Deputy Clerk		UNITED STATES DISTRICT COURT
-	·x ···y ·	UNITED STATES DISTRICT COURT	NORTHERN DISTRICT OF CALIFORNIA
24		NORTHERN DISTRICT OF CALIFORNIA	Case #:
	UNITED STATES DISTRICT COURT	Case #:	DEFT EXHIBIT NO
25	NORTHERN DISTRICT OF CALIFORNIA	DEFT EXHIBIT NO	Date Admitted:
	Case #:	Date Admitted:	By:
26	DEFT EXHIBIT NO	By:	Deputy Clerk
, ,	Date Admitted:	Deputy Clerk	
27	By:		
28	Deputy Clerk	UNITED STATES DISTRICT COURT	
20		NORTHERN DISTRICT OF CALIFORNIA	
	UNITED STATES DISTRICT COURT	Case #:	
	NORTHERN DISTRICT OF CALIFORNIA		